




WHICH WAY DID THEY GO: EFFECTIVE LEADERSHIP AND EMOTIONAL INTELLIGENCE

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LEADERSHIP

- **Leadership** is the art of motivating a group of people to act toward achieving a common goal.



For leaders, the first task in management has nothing to do with leading others; step one poses the challenge of knowing and managing oneself.

--Daniel Goleman

EMOTIONAL INTELLIGENCE FOR LEADERSHIP

EMOTIONAL & SOCIAL INTELLIGENCE LEADERSHIP COMPETENCIES



EI capabilities that are essential for leaders:

Self confidence

Discipline

Empathy

Communication

WHY EMOTIONAL INTELLIGENCE FOR LEADERSHIP



- Emotional intelligence is an essential component of effective leadership:
 - Understanding yourself, your emotions, and having a strong sense of situational awareness is a powerful tool for leaders
 - Being able to relate behaviors and challenges of emotional intelligence on workplace performance is an immense advantage in building an exceptional team
 - A leader lacking in emotional intelligence is not able to effectively gauge the needs, wants and expectations of those they lead

QUALITIES THAT DEFINE A GREAT LEADER



LEADERS INSPIRING ACTION



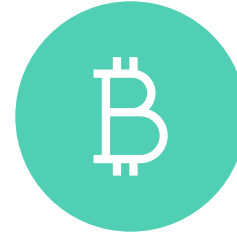
DRIVEN BY A
CAUSE,
BY A PURPOSE,
BY A BELIEF



TALK ABOUT WHAT
THEY BELIEVE AND
THEY ATTRACT
THOSE WHO
BELIEVE WHAT
THEY BELIEVE



WHAT THEY DO
SERVES AS THE
PROOF OF WHAT
THEY BELIEVE



THE BEST PART IS
THAT THE PEOPLE
THEY ATTRACT ARE
DOING THIS FOR
THEMSELVES, THE
VISION IS ONE
THEY BELIEVE IN AS
WELL

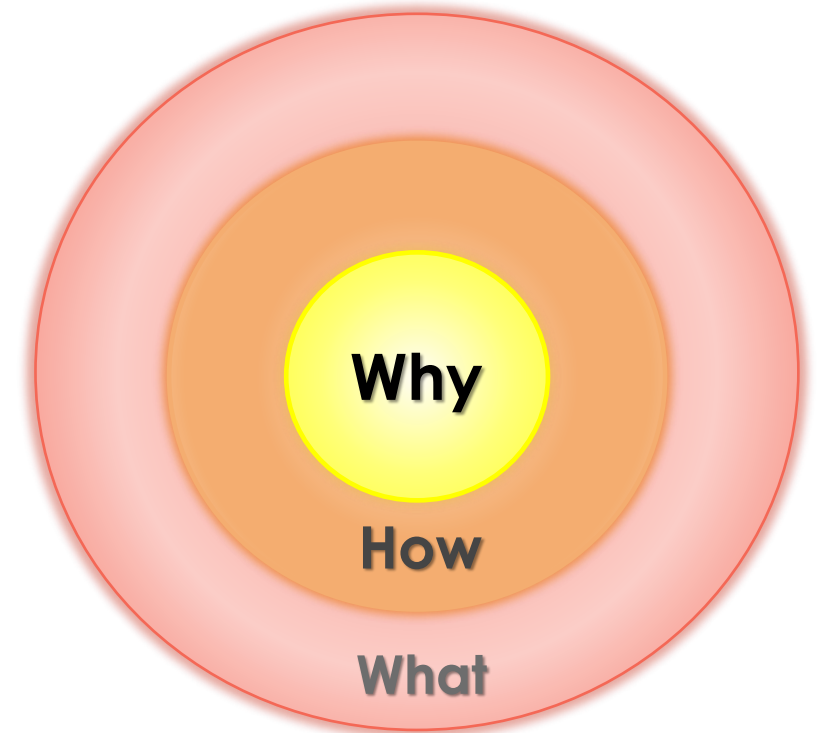


LEADERS THAT INSPIRE
US START WITH WHY,
-WHY THEY DO IT
-WHY THEY CARE
-WHY IT'S IMPORTANT

INSPIRING ACTION

Golden Circle

- What do you do?
- How do you do it?
- Why do you do it?
- Great and inspiring leaders all think, act, communicate the same way
 - They focus on the why they do it
 - Why does your organization exist
 - What is their purpose or cause
 - What do they believe in
 - Why should anyone care



A FEW MORE THINGS

A leader isn't good because they are right, they're good because they are willing to listen and learn

Develop relationships with people that are very different than they are

Build relationships and recognize that trust is essential

They let you fail, but they do not let you be a failure

Great leaders shape their future, not just react to react to it.

EVERYDAY LEADERSHIP

- Emotional Intelligence and Leadership abilities are skills that you have to learn how to use, like a muscle they gets better and stronger with use
- Start with understanding what Emotional Intelligence and Leadership skills you have and which you need to work on
- Recognize that leadership is not about changing the world, it's about affecting the people around you....
- Each one of us is powerful enough to impact the people around us, improve things around us, lift up those around us
- Performing small acts of leadership is an excellent way to practice your leadership skills and perhaps one of the best ways to and help redefine leadership



STARTING ON THE PATH

***GREAT LEADERS START
OFF AS GREAT FOLLOWERS***



Recognize that great leaders can start off as great followers

- Find the people that inspire you, find the people that have the same belief, or cause or vision and follow them, learn from them



LEADERSHIP

**DID YOU SEE THEM?
WHEN DID THEY PASS?
WHICH WAY DID THEY GO?
HOW FAST WERE THEY GOING?
HOW MANY WERE THERE?
I MUST FIND THEM!
I AM THEIR LEADER**



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THANK YOU

